

# IF YOU CAN'T MEASURE IT, YOU CAN'T IMPROVE IT: EXPERIENCES & INSIGHTS ON SOCIAL NORMS MEASUREMENT

WELCOME! WE WILL BEGIN SHORTLY.

The **Learning Collaborative** to Advance Normative Change  
Social Norms Measurement Community

Thursday, November 7<sup>th</sup>, 2019 | 10:30 – 12:00 EST



# IF YOU CAN'T MEASURE IT, YOU CAN'T IMPROVE IT: EXPERIENCES & INSIGHTS ON SOCIAL NORMS MEASUREMENT

Donna McCarragher, FHI360 on behalf of the Learning Collaborative Measurement Community

# OUR MISSION



**To facilitate collaboration** between organizations working on adolescent sexual and reproductive health norm change initiatives, enhancing collective efforts, **building knowledge**, and **developing shared tools** to promote and guide effective social norm theory, measurement and practice at scale.

Steering Committee



**THEORY**  
Learning  
Community  
(IRH, LSHTM, CARE)  
82 members



**MEASUREMENT**  
Learning  
Community  
(IRH & FHI360)  
103 members



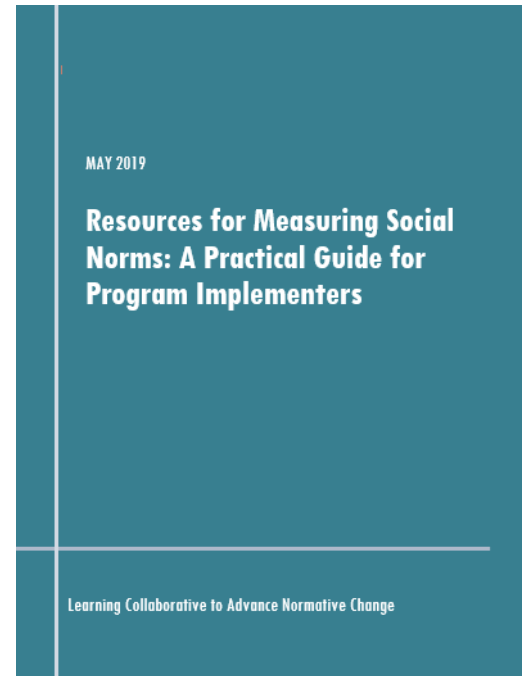
**SCALE-UP &  
COSTING**  
Learning  
Community  
(IRH & FHI360)  
85 members

**SUPPORT:** IRH/Secretariat, FHI360

**370 members from 108 organizations**  
(Not all members are part of a learning community)

# WHAT WE'RE CONTRIBUTING TO SOCIAL NORM MEASUREMENT

- Resources for Measuring Social Norms: A Practical Guide for Program Implementers
- Map of social norms-focused projects & measurement approaches
- Social Norms Exploration Tool



**Map of social norms-focused projects and measurement approaches**



## **SOCIAL NORMS EXPLORATION TOOL**

A Guide and Toolkit





© Eric Lafforgue/2011. Portrait of teenage girls wearing green hijabs in Boorama, Somaliland.

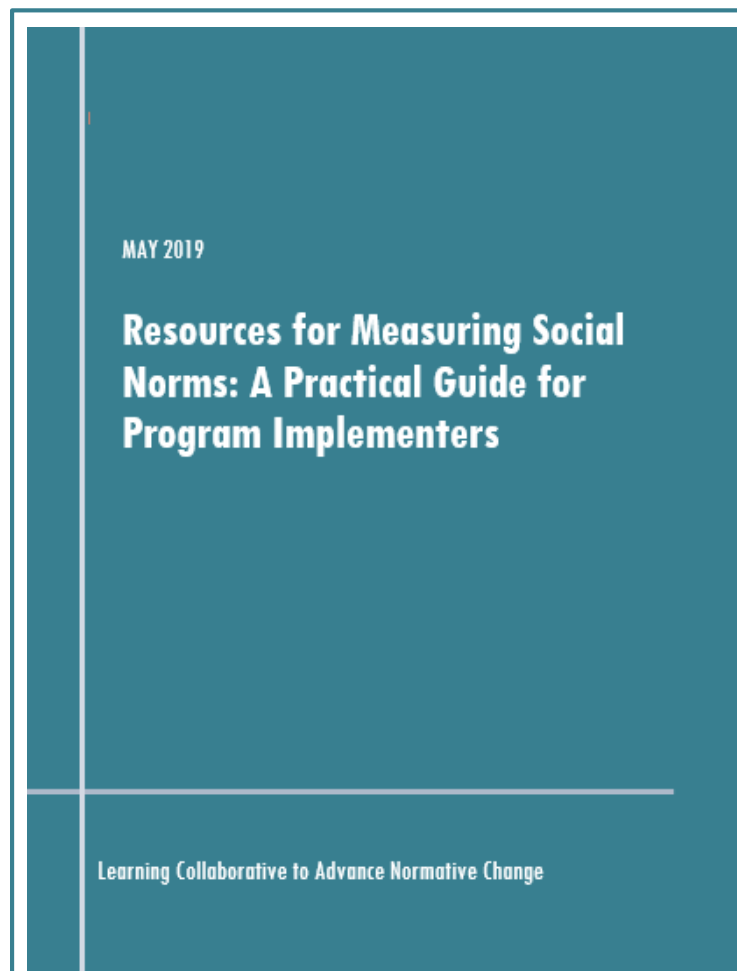
## The Learning Collaborative

### About the Learning Collaborative

With funding from the Bill & Melinda Gates Foundation, the **Learning Collaborative to Advance Normative Change** envisions a world where the powerful influence of social norms in shaping adolescents' lives is widely understood, and where projects and programmes improve adolescent sexual and reproductive health by applying normative science at scale. The Learning Collaborative is an initiative for identifying, sharing and discussing norms-shifting interventions. Organised in three focused Learning Communities (Theory, Measurement, and Scale-Up), the Learning Collaborative contributes to efforts to build consensus on program, evaluation, and scale-up approaches for norms-shifting initiatives aiming to improve adolescent sexual and reproductive health and well-being.

[WWW.ALIGNPLATFORM.ORG/LEARNING-COLLABORATIVE](http://WWW.ALIGNPLATFORM.ORG/LEARNING-COLLABORATIVE)

# LEARNING COLLABORATIVE: MEASUREMENT COMMUNITY



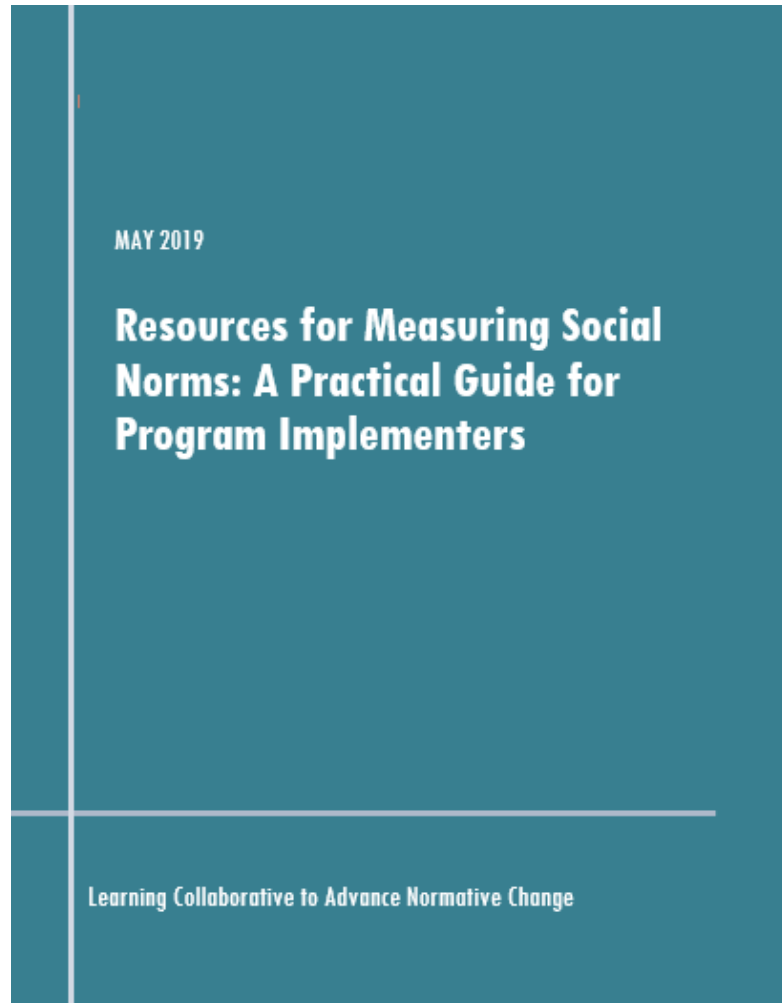
## Objectives

- Make social norm measurement less intimidating
- Capture the diversity of approaches/tools available
- Clarity & compare approaches/tools
- Provide practitioners with guidance

## Approach

- Consultations with experts to develop a vision
- Solicited tools and measurement strategies from the LC members
- Reviewed resources received and conducted In-depth with those who submitted them

# RESOURCES FOR MEASURING SOCIAL NORMS: A PRACTICAL GUIDE FOR PROGRAM IMPLEMENTERS





# WEBINAR: OBJECTIVES & PANELISTS

## OBJECTIVES

- Participants are exposed to *current thinking and advancements in the field of social norms measurement approaches* conducted by Learning Collaborative members.
- Participants are aware of the *Resources for Measuring Social Norms: A Practical Guide for Implementers*; know where to access it, and how it can support diagnosis, design, and evaluation of norms-shifting interventions.

## PANELISTS

**Anne Sprinkel**, CARE: *“Using CARE’s Social Norms Analysis Plot (SNAP) to Measure Social Norms”*

**Cari Jo Clark**, Emory University: *“Social Norms Scales”*

**Suruchi Sood**, Drexel University: *“2x2 Tables for Social Norms Measurement”*

**Vincent Petit**, UNICEF: *“Monitoring Normative Behaviors”*

# USING CARE'S SOCIAL NORMS ANALYSIS PLOT (SNAP) TO MEASURE SOCIAL NORMS

Anne Sprinkel, [Anne.Sprinkel@care.org](mailto:Anne.Sprinkel@care.org)  
Tipping Point Project Director, Gender Justice Team  
CARE USA

# WHAT IS A SOCIAL NORM?

**Unspoken rules of behavior within a group about what is considered typical and approved of:**

**Two types of expectations:**

- What I think others do (descriptive norms / empirical expectations)
- What I think others think I **SHOULD** do (injunctive norms / normative expectations)

In other words, people's behavior depends on their expectations about **other people's behavior** and **approval**



# WHAT IS THE “SNAP” FRAMEWORK?

- Social Norms Analysis Plot (SNAP) Framework – analysis framework for data on social norms
- Used to design measurement tools to elicit data about social norms
- Outlines 5 components of a social norm that we identified from theory, which we think would indicate strength/influence and signs of change

# CARE'S SOCIAL NORMS ANALYSIS PLOT (SNAP) FRAMEWORK



Components of a norm	Definition
<b>Empirical Expectations (or descriptive norms)</b>	What I think others do
<b>Normative Expectations (or injunctive norms)</b>	What I think others expect me to do (what I should do according to others)
<b>Sanctions</b>	Anticipated opinion or reaction of others (to the behavior) – specifically others whose opinions matter to me
<b>Sensitivity to sanctions</b>	Do sanctions matter for behavior? If there is a negative reaction from others, would the main character change their behavior in the future?
<b>Exceptions</b>	Under what circumstances would it be okay for the main character to break the norm (by acting positively)?

# THE TIPPING POINT INITIATIVE

Three-phase initiative that addresses the root causes of child, early and forced marriage (CEFM) and promotes the rights of adolescent girls.

## Tipping Point Timeline



## We work with

- Adolescent **girls**
- Adolescent **boys**
- Parents
- Community and religious leaders
- Influencers

## Key Norms

- **Dowry** expectations
- Expectations of **girls' worth**
- Connections between girls' **sexuality and family honor**
- Expectations of **future gender roles**



**Nepal:** Kapilvastu & Rupandehi districts

**Bangladesh:** Sunamganj, Rangpur district



# SAMPLE VIGNETTE — TIPPING POINT

Saleha aged 16 is a dropout girl who lives with her parents and sisters. One day the matchmaker came to her parents with a marriage proposal for Saleha. Saleha and her family came to know from the matchmaker that one of Saleha's former classmates Rita is already engaged and is getting married in a week. The matchmaker suggested that Saleha needs to get married too as she is getting older. She also mentioned that she has a perfect proposal for her. She gave details of the potential bridegroom. Saleha's parents were pleased with his background and asked the matchmaker to invite the potential bridegroom to their house for seeing Saleha.

1. What will Saleha's family and peers want her to do in this situation?

*Probe: If the proposal is considered good: What would most peers and cousins want Saleha to do?*

When Saleha came to know that her parents invited the potential bridegroom to their house for seeing Saleha, she expressed her disapproval of this matchmaking as she does not like the suitor and would rather choose her own husband.

2. How will decision be made in this scenario?

*Probe : If the proposal is considered good:*

- a. How will her mother (father, cousins, peers) react to Saleha's assertion and what will she do? Why?*
- b. Given the reaction and opinion of the people involved, what will be Salma's reaction and what will she do? Why?*
- c. Will it make any difference if the proposal was not considered good, but not considered bad either? In what ways the reaction and actions will be different?*

# SAMPLE RESPONSES — TIPPING POINT



- EE: “Parents make the decision in order to avoid any bad rumor in the society concerning the girl.”
- NE: “Father and mother make every decision about marriage. It is not acceptable that one should marry on her own wish.”
- Sanctions: on the girl: “Her mother tells [her] that if she does that (follows her own wishes), the neighbors would backbite about her and would laugh at [her]”.
- SS: “Although a girl has grown enough and is eligible for marriage and she says that she does not want to marry, then we order her to stay inside the house and also order her to not move anywhere outside.”
- Exceptions: “Some girls do reject marriage proposals. For e.g. if the groom side come to see the girl and the girl doesn’t like him, she can reject the proposal.”





# SNAP: EXAMPLE ANALYSIS QUESTIONS

- Has agreement changed about what is considered to be typical and appropriate?
- Are social sanctions lessening or weakening over time? Are there any changes in the type, severity, or certitude, or influence of social sanctions?
- Are (more) alternative, non-normative behaviors perceived to be possible?
- Are there any increases in exceptions when it is okay to deviate from the norm? Are there increases in the perceived amount of people who deviate from the norm?



**APPLYING THEORY TO PRACTICE:**  
CARE's Journey Piloting Social Norms  
Measures for Gender Programming

**REPORT**

# PUBLICATIONS & RESOURCES

*Applying Theory to Practice: CARE's Journey Piloting Social Norms Measures for Gender Programming:*

<http://www.care.org/our-work/womens-empowerment/gender-integration/innovation>

*Tipping Point Monitoring & Evaluation Tools:*

<https://caretippingpoint.org/tools/>

*Tipping Point Innovation Briefs:*

[https://caretippingpoint.org/innovation/.](https://caretippingpoint.org/innovation/)

# SOCIAL NORMS SCALES

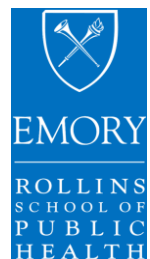
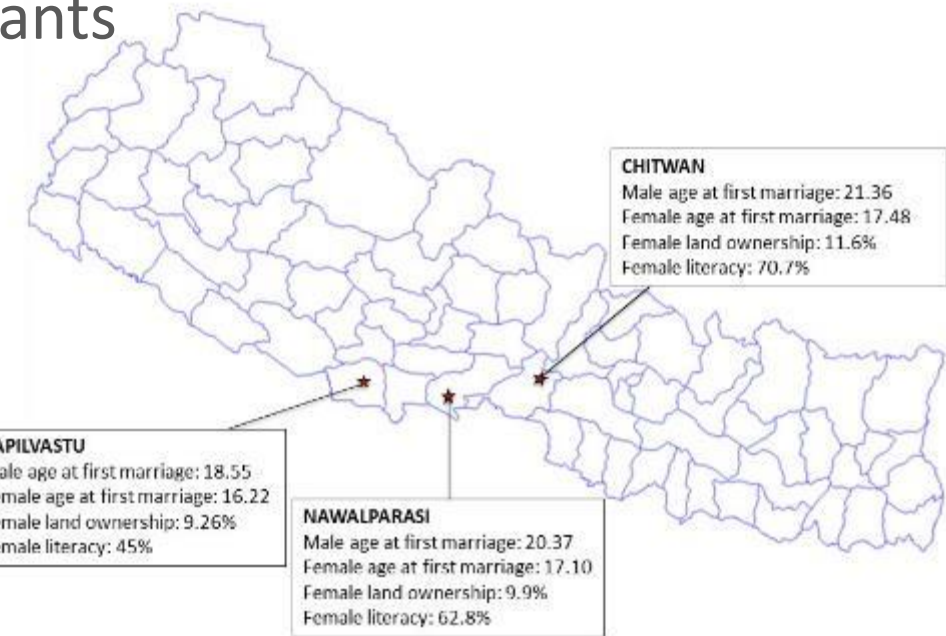
Cari Jo Clark, Sc.D., M.P.H.

Associate Professor  
Rollins School of Public Health, Emory University  
cari.j.clark@emory.edu  
@cari\_jo\_clark



# STUDY

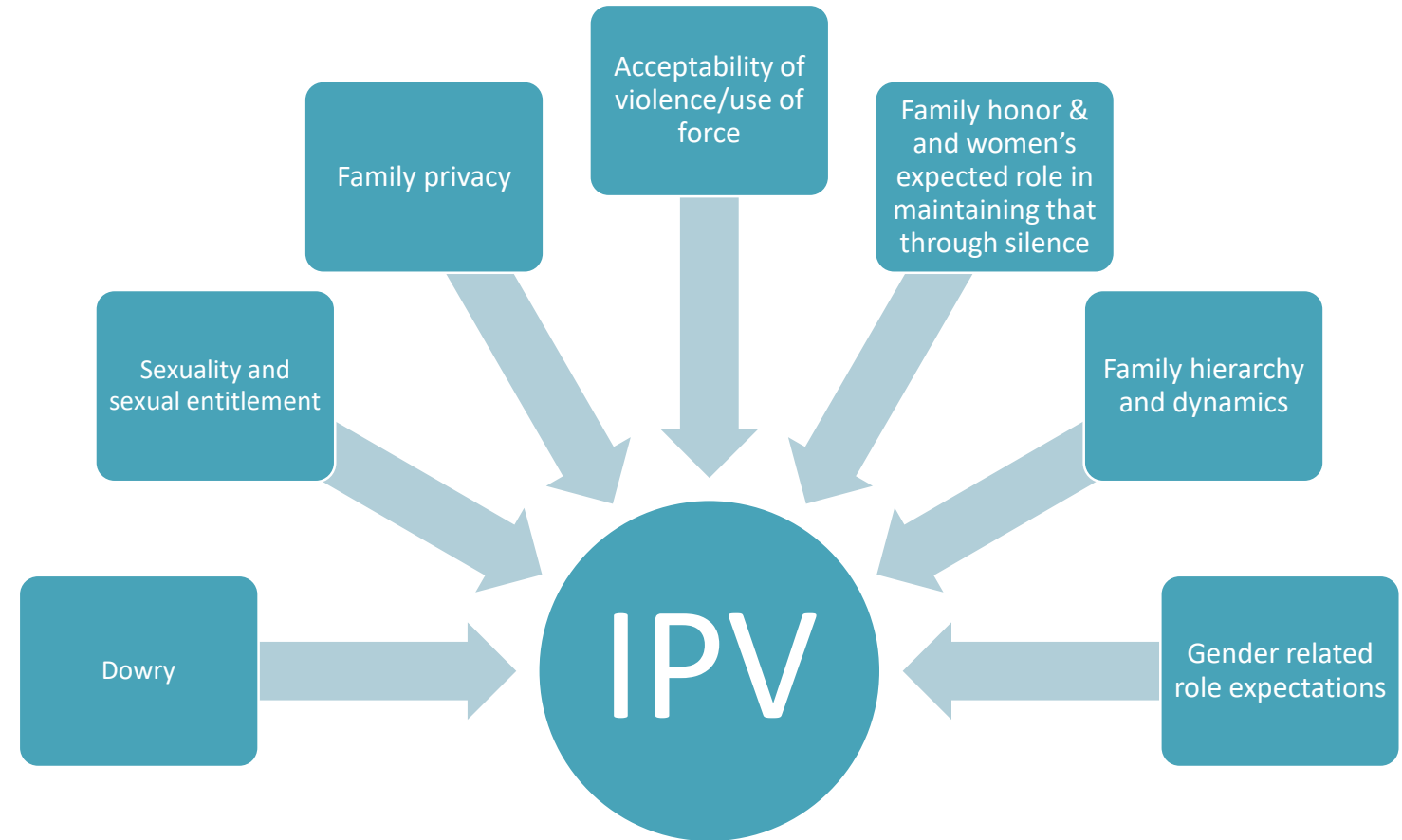
- cRCT testing norms & experience of IPV
- 3 districts, 36 communities
- Repeated cross sectional surveys (N=1440)
- Quantitative cohort of 360 female LDG participants
- Qualitative cohort of
  - 18 couples
  - 120 family members
  - 30 leaders
- Radio listener feedback
- Process evaluation



Source: Public Domain, <https://commons.wikimedia.org/w/index.php?curid=1411003>

# QUALITATIVE FINDINGS

- Literature review
  - Domains
  - Item structure
- Formative research
  - Focus group discussions
  - Key informant interviews
  - Pilot testing



# PARTNER VIOLENCE NORMS SCALE

Item	None %	Some %	Most / All %
A husband who helps his wife with the household chores will not be respected by his family	32	37	31
A man who makes important decisions jointly with his wife will be considered a weak man by his family	31	42	28
A man's family will think he is a disloyal son if he takes his wife's opinion over his mother's opinion	18	43	39
A woman who openly expresses her sexual desires to her husband is perceived to be vulgar	34	38	28
Husbands may use force to reprimand their wives because men should be in control of their families	31	42	27
A woman who complains about her husband's violent behavior is considered a disloyal wife by her in-laws	28	45	27
A woman who does not tolerate violence from her husband is dishonoring her family and should not be welcomed home	39	42	20
A person who intervenes when a woman is being beaten by her husband would be considered to be interfering or meddling in the couple's private affairs	31	46	23

# SCALE PSYCHOMETRICS

- Dimensionality

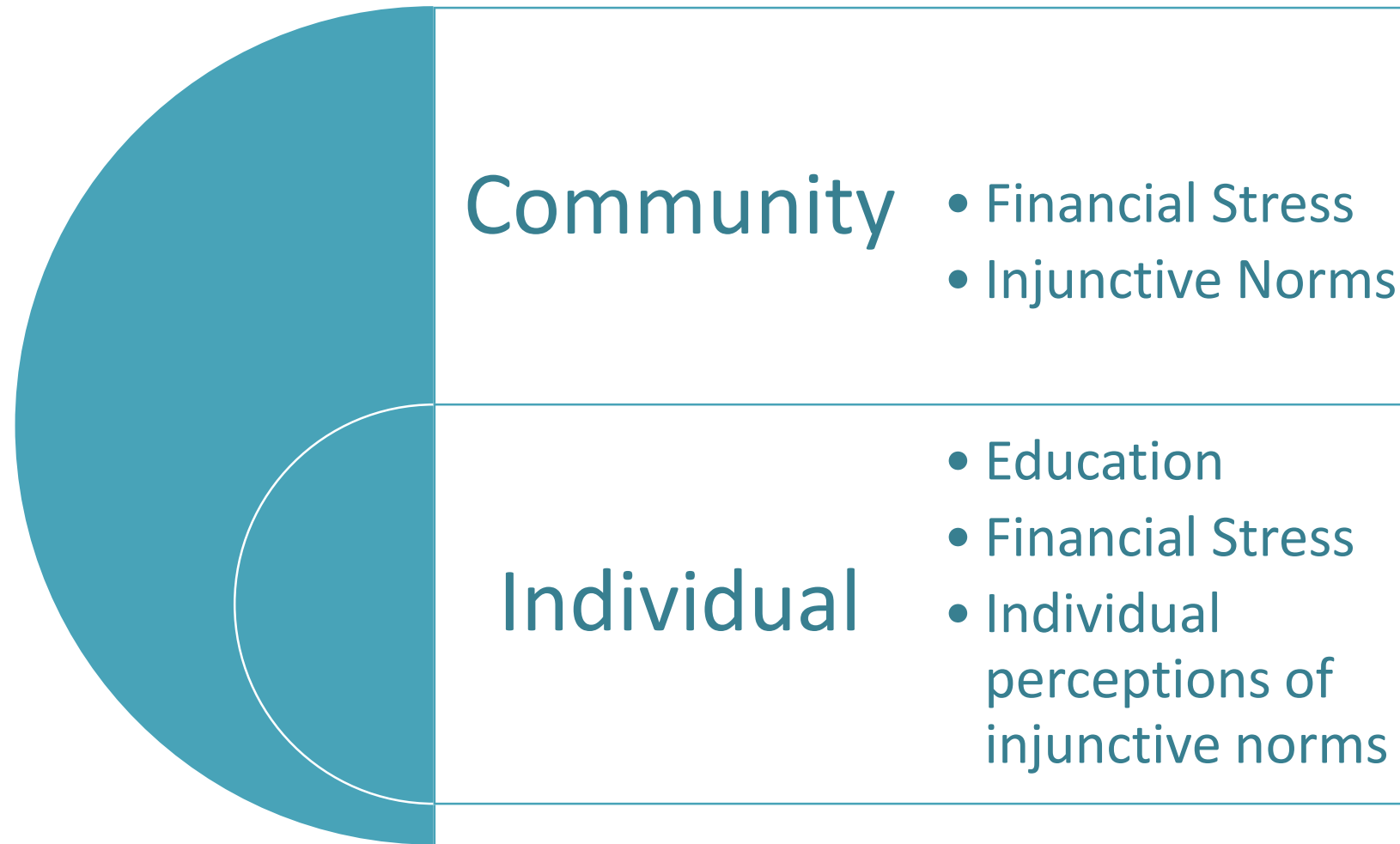
- EFA
- 1 factor
  - RMSEA 0.13 (0.12, 0.14)
  - CFI = 0.96
- 2 factors
  - RMSEA 0.06 (0.05, 0.07)
  - CFI = 0.99
- 7-item measure
  - RMSEA = 0.074 (0.063, 0.084)
  - CFI = 0.99
  - TLI = 0.98

Loadings	1 Factor	2 Factors	
Chores	0.79	<u>0.75</u>	0.11
Decisions	0.81	<u>0.93</u>	-0.01
Mother	0.69	0.39	0.37
Sex	0.65	-0.02	0.69
Control	0.78	0.15	0.67
Complain	0.80	-0.10	0.93
Tolerate	0.78	0.07	0.74
Help	0.75	0.03	0.74

- Reliability

- Coefficient alpha=0.88

# NORMS AND IPV





# CHALLENGES

Inclusion of sanction / reference group in item could be wrong for some.

Norms reference groups differ and may be more expansive for men.

Don't have strong data on sensitivity to the norms.

Don't have strong data on conditional preferences.

Have lots of data to speak to norms, but have to mine it from less intentional approaches.

Have data on women's attitudes, not men's.

# MEASUREMENT CONSIDERATIONS

- Reference groups-requires strong formative research (qual + quant)
- Level and source of measurement – individual, collective, internal, external, attitudes, perceptions, or behavior
- Aggregation of measures can be highly correlated making them difficult to model
- Sensitivity of the measure to change
- Intervention may change how individuals relate to the scale items

# 2X2 TABLES FOR SOCIAL NORMS MEASUREMENT

Suruchi Sood, Ph.D.

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Associate Professor

Drexel University

# “READY”

## DEFINING THE REFERENCE GROUP: SOCIAL NETWORK MAPPING



- As a precursor to the 2x2 table activity, participants fill out social network maps of individuals whose opinions on a given behaviour are important to them.
- This helps them conceptualize the thoughts and behaviours of others when doing the 2x2 table activity.

# “SET” HOW TO

## Introduce the activity:

- Explain to participants that they are going to list all of the people with whom they discuss a specific topic.
- Go through an example unrelated to the research topic.

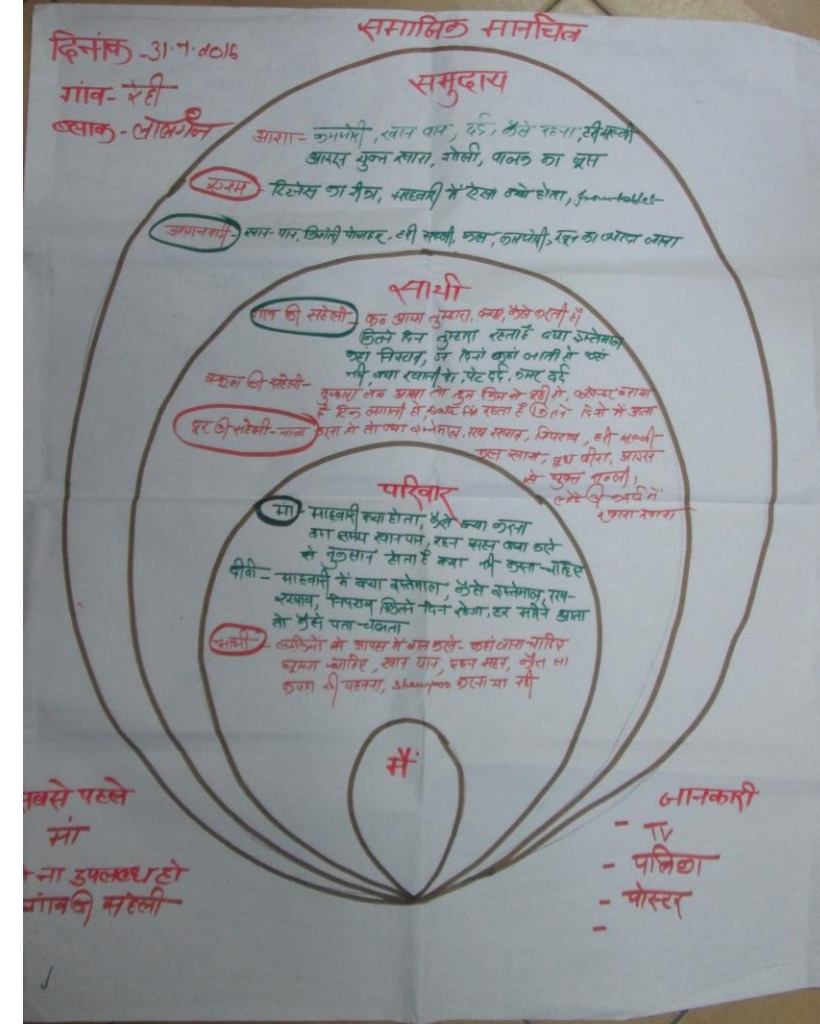
Provide participants with a blank map they can fill in, or fill in the map as they state aloud who they talk to at each level: family, peer, and community.

Ask prompts to spark discussion about different maps. For example:

- Barriers? Allies?
- Are some issues harder to discuss than others? Why is that?

# “ACTION” MHM INDIA

- Different levels of the social ecological model.
- Assess how information concerning Menstrual Health and Hygiene Management flows through participant’s social networks.
- Further categorize the social network contacts as either allies or barriers to communication.
- Further questioning, such as who they spoke to first, speak to most frequently, trust
- Categorize other sources of information



# “READY” 2X2 TABLES: SOCIAL NORMS



Participants identify which quadrant they fall into on two 2x2 tables, one for approval and one for behavioural expectation.



A visual component can be added in focus groups, where the facilitator fills out the two tables with the number of participants who fall into each quadrant.



Participants are then asked to reflect on the reasons, rewards, and sanctions for falling into each quadrant.



Through this activity, researchers can assess whether social norms are at play and the reasons, rewards, and sanctions behind them.

# “SET” HOW TO

Approval Table

		People whose opinion matters - Approval	
		Yes	No
Self-Approval	Yes	Yes, Yes Quadrant 1	Yes, No Quadrant 2
	No	No, Yes Quadrant 3	No, No Quadrant 4

Behavioural Expectation Table

		People whose opinion matters Expectation of you	
		Yes	No
People whose opinion matters behaviour	Yes	Yes, Yes Quadrant 5	Yes, No Quadrant 6
	No	No, Yes Quadrant 7	No, No Quadrant 8



# “ACTION” EXAMPLE

		People whose opinion matters - Approval	
		Yes	No
Self-Approval	Yes	Yes, Yes - Quadrant 1 <b>5</b> Reasons: Rewards: Punishments:	Yes, No - Quadrant 2 <b>1</b> Reasons: Rewards: Punishments:
	No	No, Yes - Quadrant 3 <b>2</b> Reasons: Rewards: Punishments:	No, No - Quadrant 4 <b>4</b> Reasons: Rewards: Punishments:

		People whose opinion of you matters – Expectation	
		Yes	No
People whose opinion matters behavior	Yes	Yes, Yes - Quadrant 5 <b>4</b> Reasons: Rewards: Punishments:	Yes, No- Quadrant 6 <b>0</b> Reasons: Rewards: Punishments:
	No	No, Yes- Quadrant 7 <b>1</b> Reasons: Rewards: Punishments:	No, No- Quadrant 8 <b>7</b> Reasons: Rewards: Punishments:

Probing questions include:

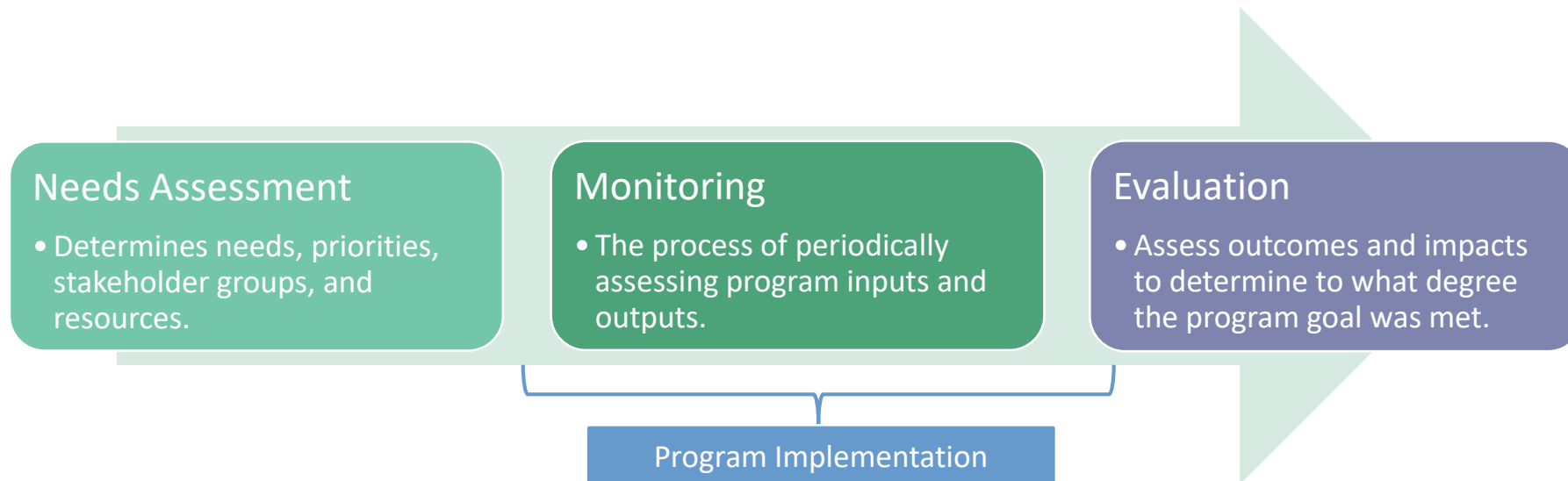
- Can you explain why you fell on (x) quadrant for approval but fell into (x) for behavioural expectation?
- What are the social benefits of doing (x) behaviour; what are the social benefits of not doing (x)?
- What are the social sanctions of doing (x) behaviour; what are the social sanctions of not doing (x)?

# INTERPRETATION OF 2X2 TABLE DATA

- If participants fall into the yes/yes and no/no quadrants, it signifies that norms are at play. Dissonance between approval and practice illustrates that participants are either abiding by a norm they would rather not practice or are challenging a norm that is widely practiced. Depending on the normative behaviour, this may be health-promoting or health-harming.
- If participants are unable to articulate reasons, rewards, and/or punishments, pluralistic ignorance may be at play.

# WHEN CAN 2X2 TABLES BE USED?

- 2x2 tables for social norms can be used throughout the needs assessment, monitoring, and evaluation phases.
- When used in more than one phase, 2x2 tables for social norms provide data that can be compared to determine whether change occurred.



# HOW HAVE 2X2 TABLES BEEN USED

- Used in focus group discussions with identical questions used in structured interviews so quantitative and qualitative data could be compared.

Injunctive & Descriptive Norms (Approval & Disapproval)		
I want to understand the levels of approval or disapproval. Can you tell me to what extent you and other girls like you in your village approve or disapprove of the following....		
Do you approve or disapprove of using sanitary pad.	Yes, I approve	1
	No, I don't approve	2
Do other girls in your village approve or disapprove of using sanitary pad?	Yes, they approve	1
	No, they don't approve	2
You mentioned that you _____ and/ but other girls in your village _____. Can you tell me the reason for your answer?	Record Verbatim	

# WHERE HAVE 2X2 TABLES BEEN USED?



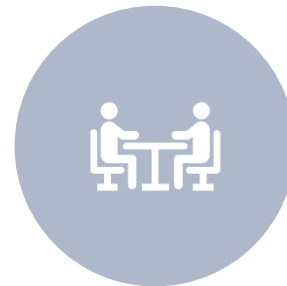
Social Norms around abandonment and continuation of FGM in Ethiopia and Guinea



Social Norms governing several key maternal and child health and child protection issues in Mozambique



Discriminatory Social Norms towards children with disabilities in Macedonia

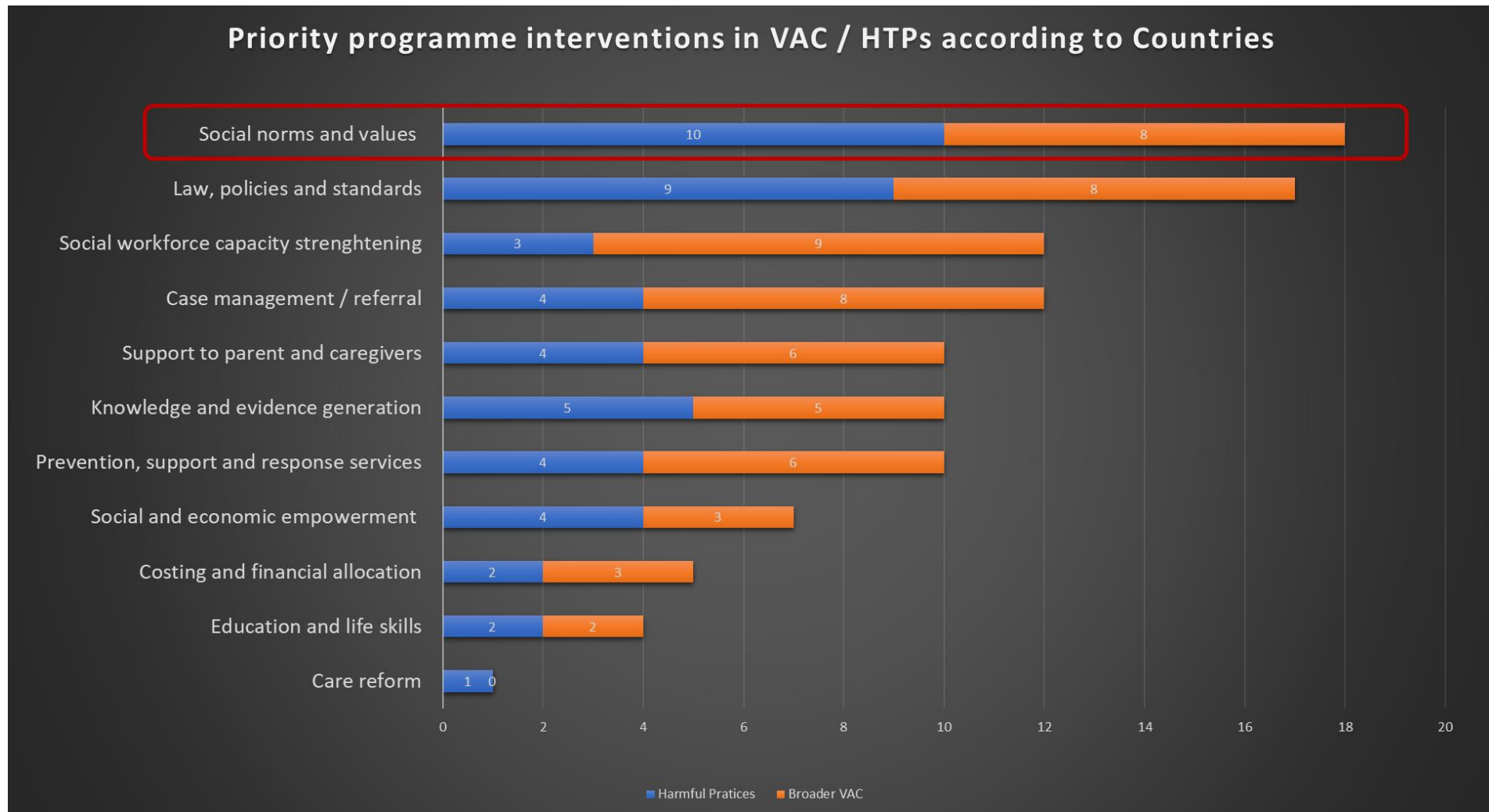


Social Norms around Child Marriage in Bangladesh

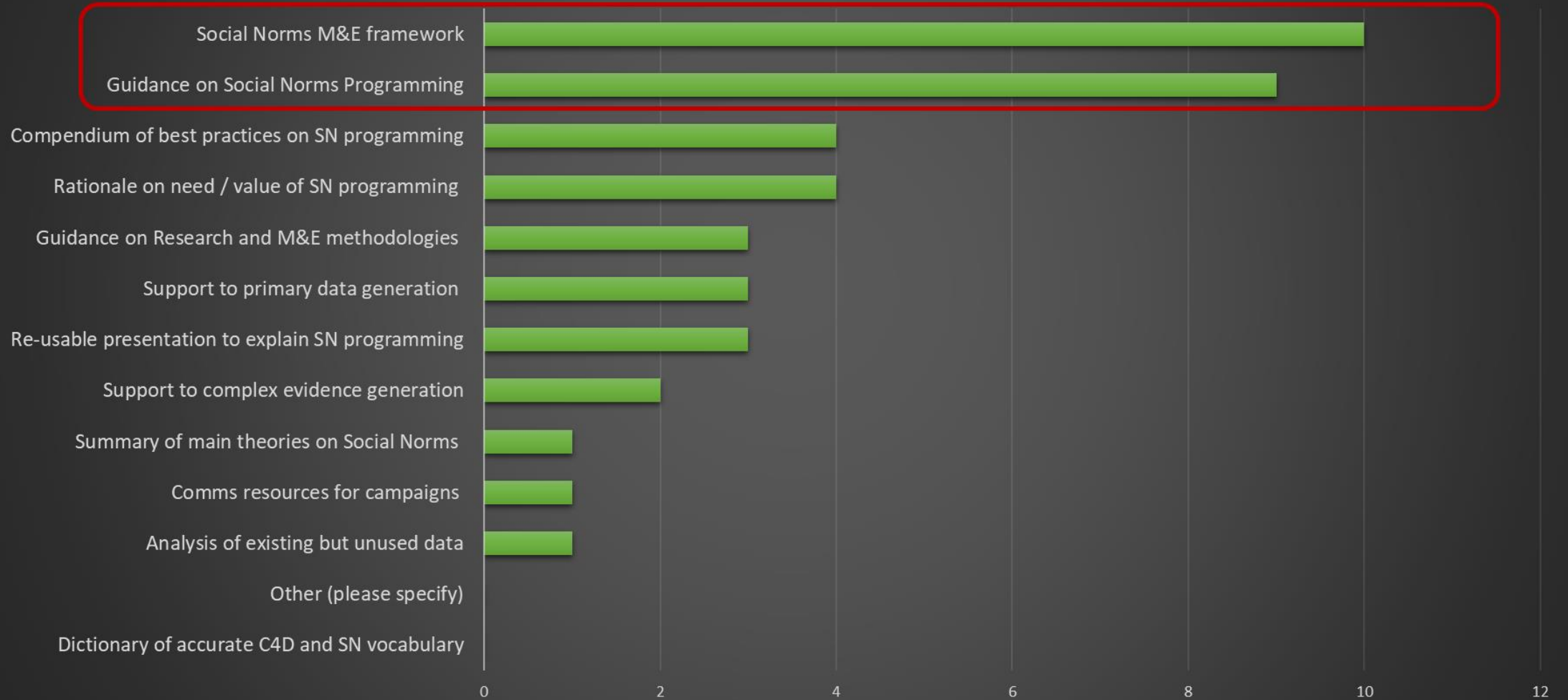
# MONITORING NORMATIVE BEHAVIORS

Vincent Petit  
vpetit@unicef.org  
UNICEF

# A REQUEST FROM THE FIELD



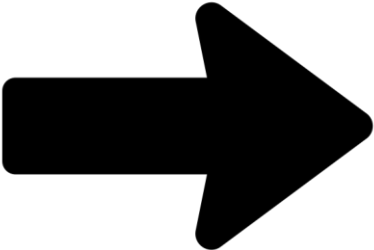
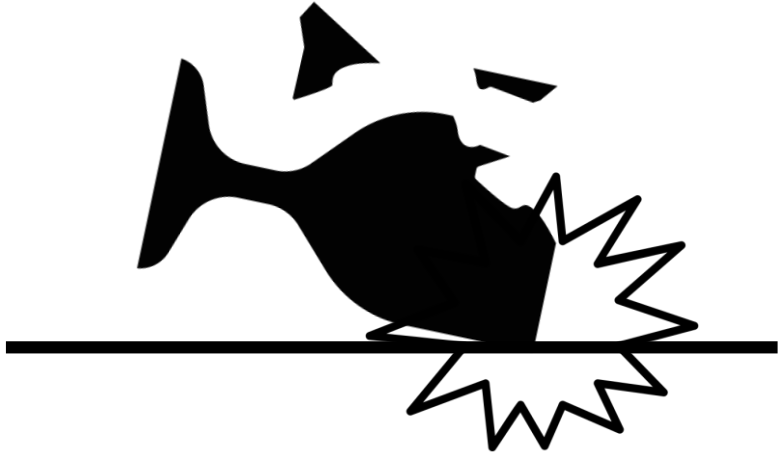
## Support most desired by countries in the area of Social Norms



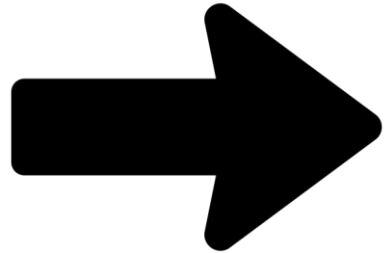
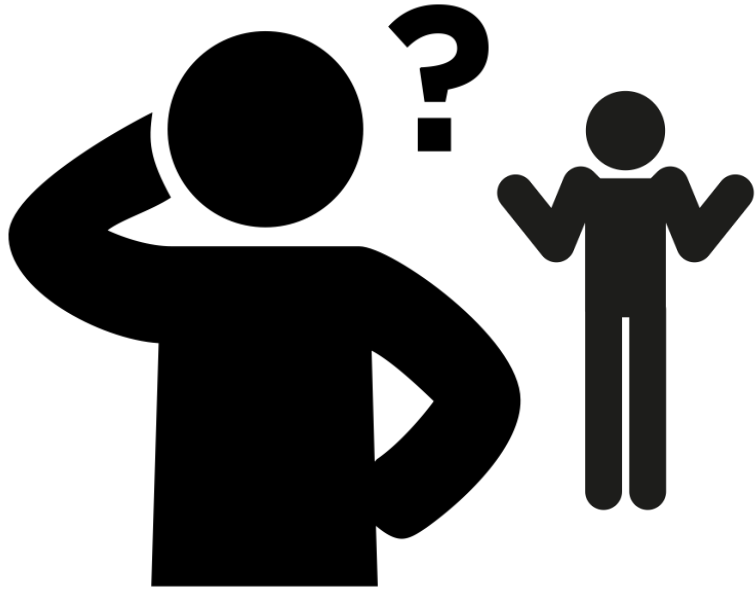


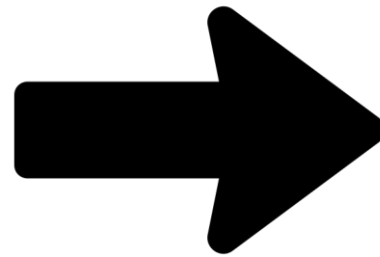
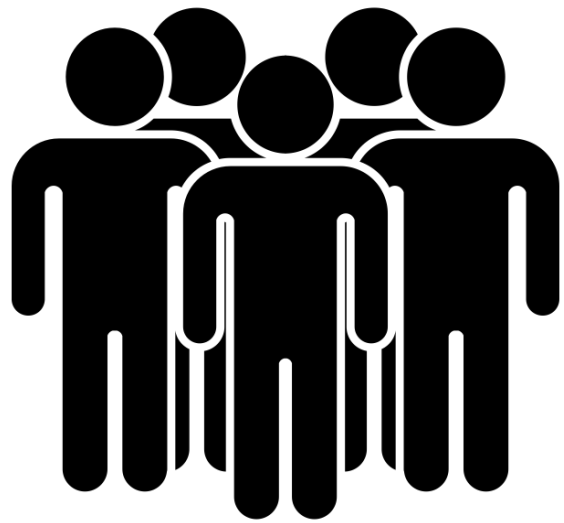
Mohammed

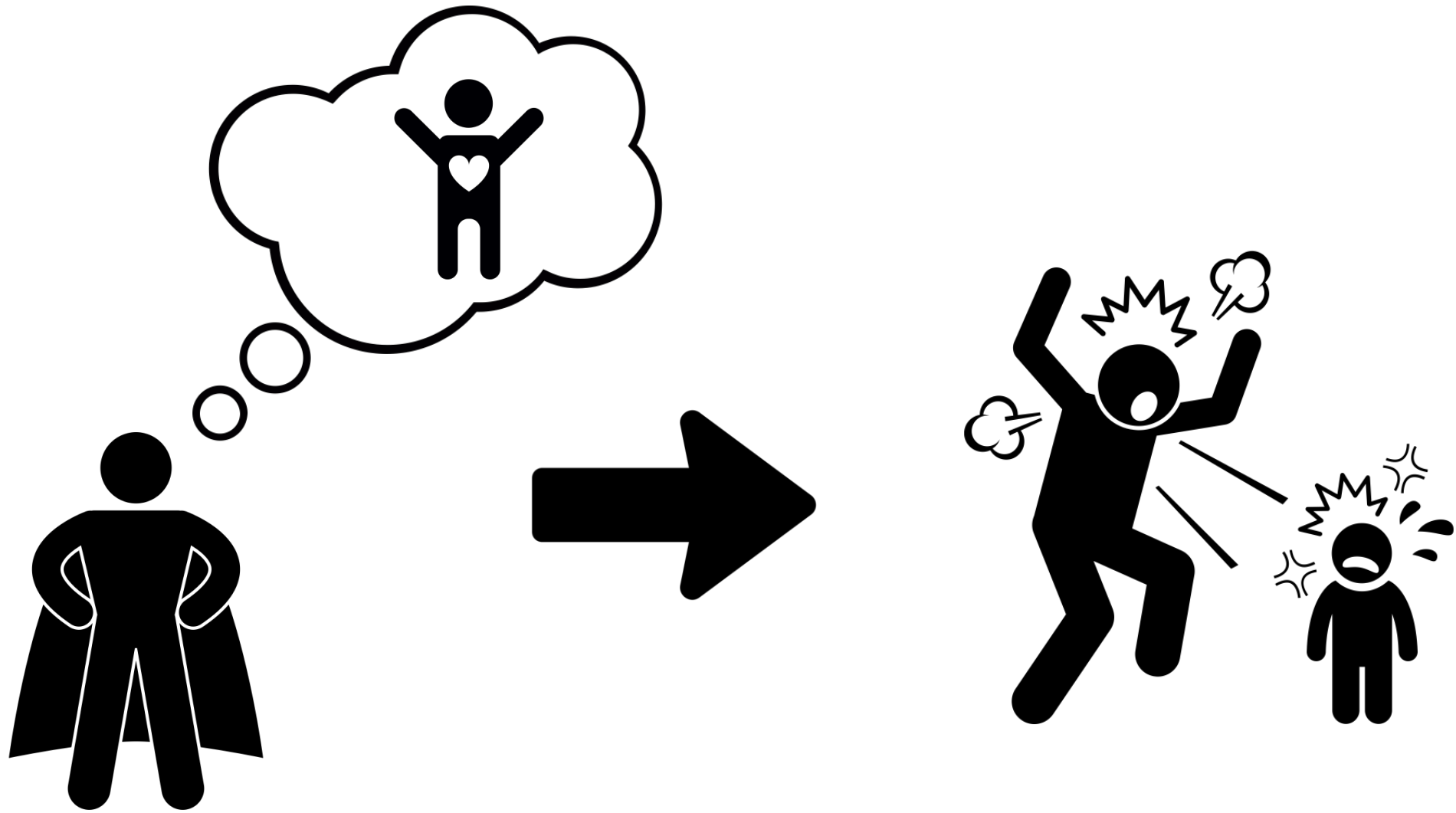
Dad

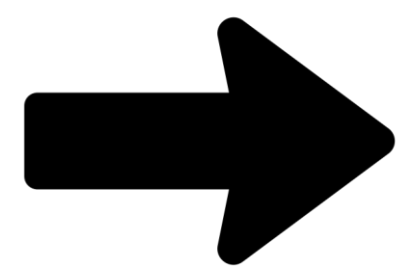
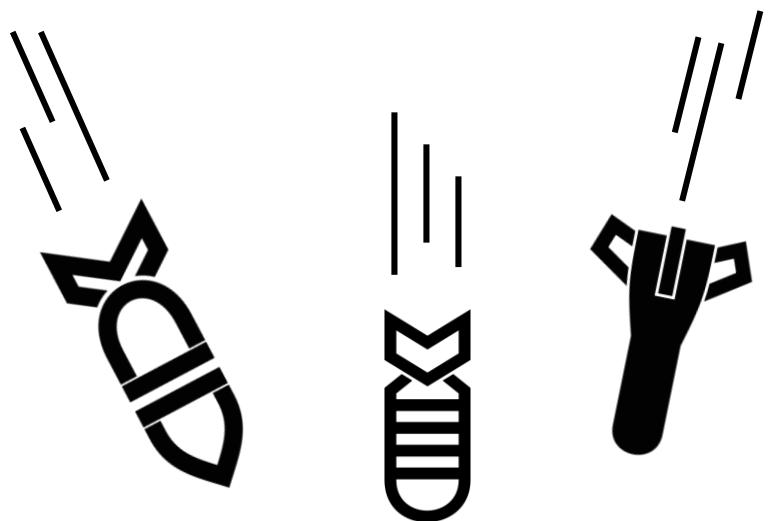


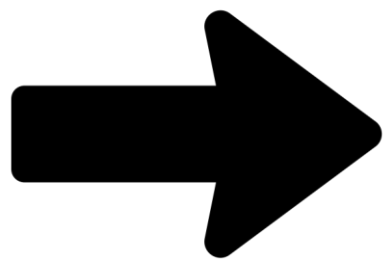
WHY ?

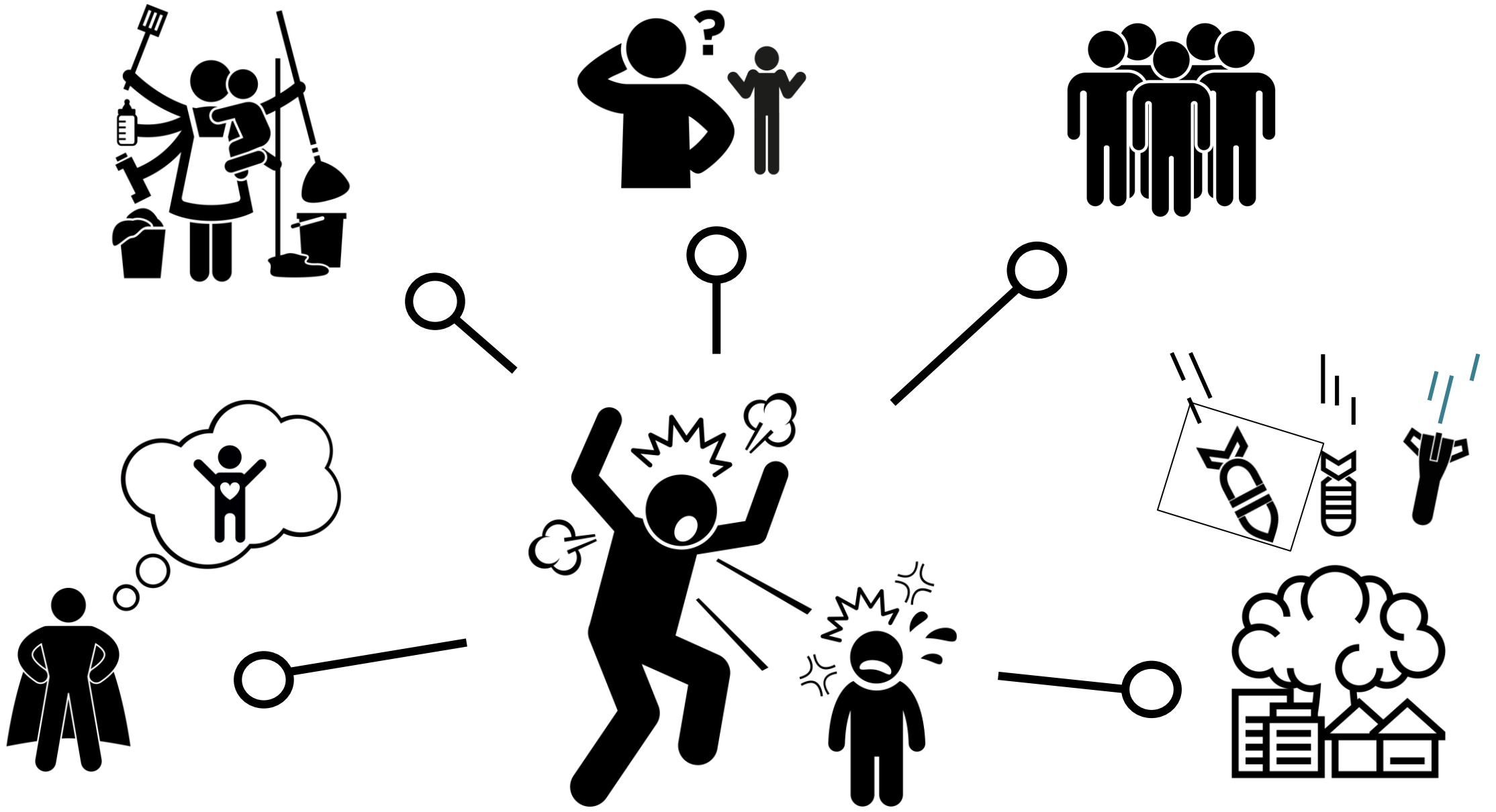












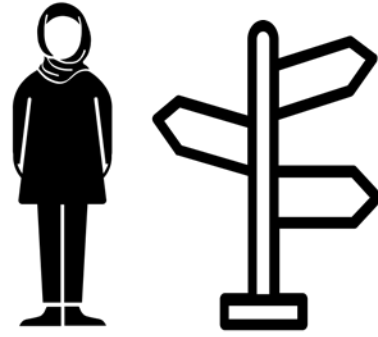
# WHAT IS OUR OBJECTIVE?

Changing Social Norms

vs.

Changing Normative Behaviors





What drives a behavior?



**PSYCHOLOGY**



**SOCIOLOGY**



**ENVIRONMENT**



# A SYNTHESIS OF DECISION-MAKING AND BEHAVIORAL THEORIES AND MODELS

- Attribution Theory
- Behavioral economic theories
- Communication for Social Change Model
- Community engagement models
- Complex Systems Theory
- Decision-Theoretic Model of Collective Behavior
- Diffusion of innovations
- Evolutionary theory of cognitive biases
- Flower for Sustained Health
- Social theories of Gender
- Health Belief Model
- Integrated Behavioral Model
- Ideation Theory
- Media effects
- Reasoned Action and Planned Behavior Model
- Self-efficacy Theory
- Social Cognitive Theory
- Social Ecological Model
- Social marketing and community-based social marketing
- Social movements
- Social Network Theory and orbits of influence
- Social norm theories
- Sociology of Organizations
- Theory of Normative Social Behavior
- Transtheoretical Model (Stages of Change)

# THE BEHAVIOURAL DRIVERS MODEL



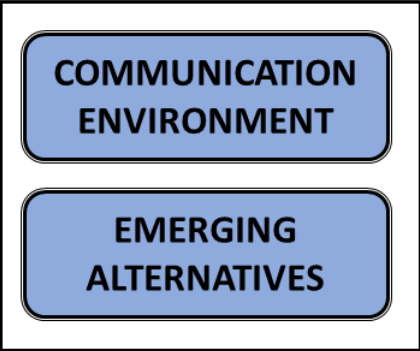
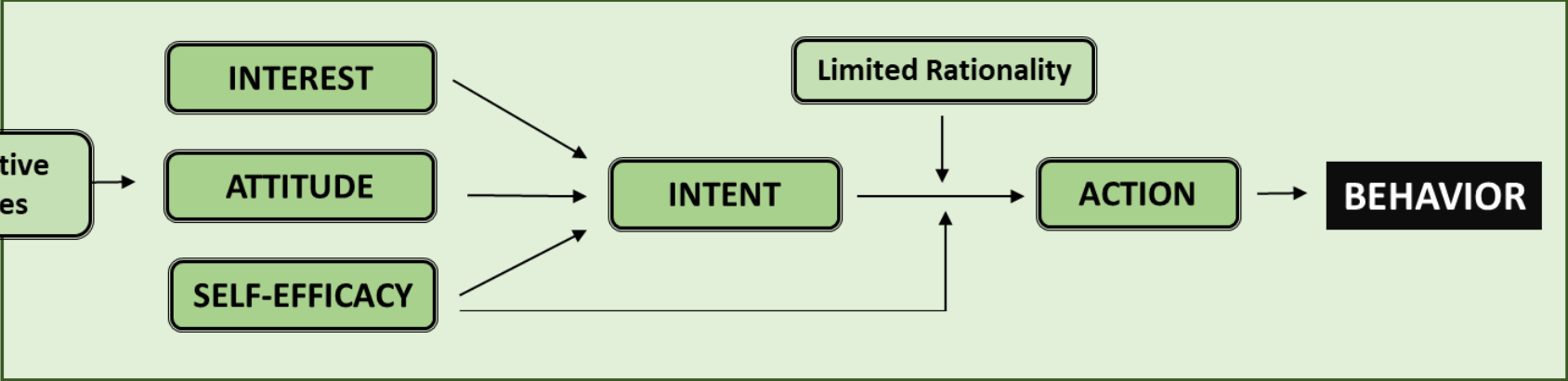
unicef  
for every child

 **PENN SoNG**  
University of Pennsylvania Social Science Group

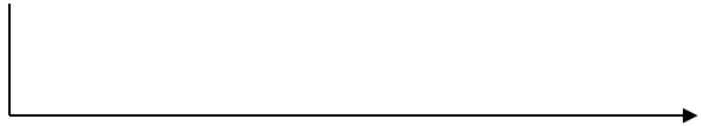
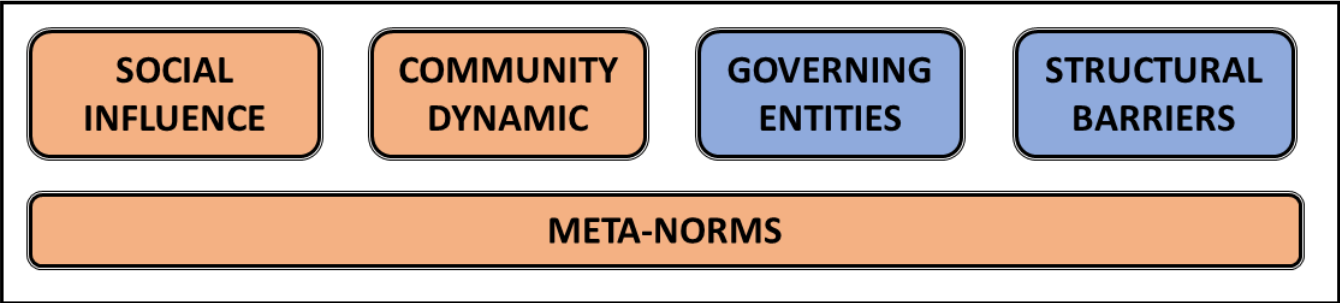
<https://www.unicef.org/mena/reports/behavioural-drivers-model>

BDM  
LEVEL 1

PERSONAL CHARACTERISTICS



CONTEXT



**CONTEXT**

Migration, displacement

Emergency vs. development context

Social, cultural and religious context

Natural events and weather

**PERSONAL CHARACTERISTICS**

Age

Age

Gender

Lifecycle stage

Social Status

Education

Household composition

Income / poverty level

Religious affiliation

Lifestyle

Physiological attributes

Alcohol/drug use

Disorders

**INTEREST**

Attention

Feasibility

Potential gains

Perceived risks

Efforts needed

Affordability

Appeal

Enjoyment

**SELF-EFFICACY**

Confidence

Self-image

Emotional intelligence

Agency

Emotional wellbeing

Physical capacity

Fatigue

Skills

Decision autonomy

Social Mobility

Support

**COGNITIVE BIASES**

Information avoidance

Availability heuristic

Anchoring

Messenger effect

Confirmation & belief bias

Simplicity biases

Recency bias

Optimism bias

Representativeness heuristic

Cognitive dissonance

Memory biases

**ATTITUDE**

Values

Aspirations

Awareness and Knowledge

Beliefs

Past experience

Emotions

Intuitions

Mindset

**LIMITED RATIONALITY**

Self-control / willpower

Present bias

Procrastination

Hassle factors

Habit & status quo

Heuristics

Inconsistent commitment

Decision context / frame

**INTENT**

Contemplation

**ACTION**

Experience

**STRUCTURAL BARRIERS**

Access & quality of services

Trust in service providers

Living conditions

Cues to action

Traditional services

Infrastructure

External factors

**COMMUNICATION ENVIRONMENT**

Factual & scientific information

Media agenda and narrative

Social Media

Marketing, brands messaging

Public figures, public discourse

Entertainment industry

Word of Mouth

Exposure

**SOCIAL INFLUENCE**

Strength of the norms

Sensitivity to social influence

Injunctive norms

Descriptive norms

Social pressure

Social identity

Powerholders

Reference Network's attitudes and behaviors

Stigma and discrimination. Societal views on minorities

**EMERGING ALTERNATIVES**

Publicized change stories

Innovations, opportunities

Opinion trends

Social movements

Positive deviants

**GOVERNING ENTITIES**

Fiscal measures & incentives

Religious Institutions

Educational system

Recognition of the issue

Policies and regulations

Enforcement

Voice and participation

Grievances against authorities

**COMMUNITY DYNAMIC**

Collective self-efficacy

Sense of ownership

Social Cohesion

Equity of participation

Quality of leadership

Trigger / stimulus

**BDM LEVEL 2**

**META-NORMS**

Socialization process

Gender ideologies

Power dynamics

Conflict resolution

Decision making patterns

Family roles & relationships

Perception of the Child

Moral norms

Legal compliance

**BEHAVIOR**

**ADVOCACY**

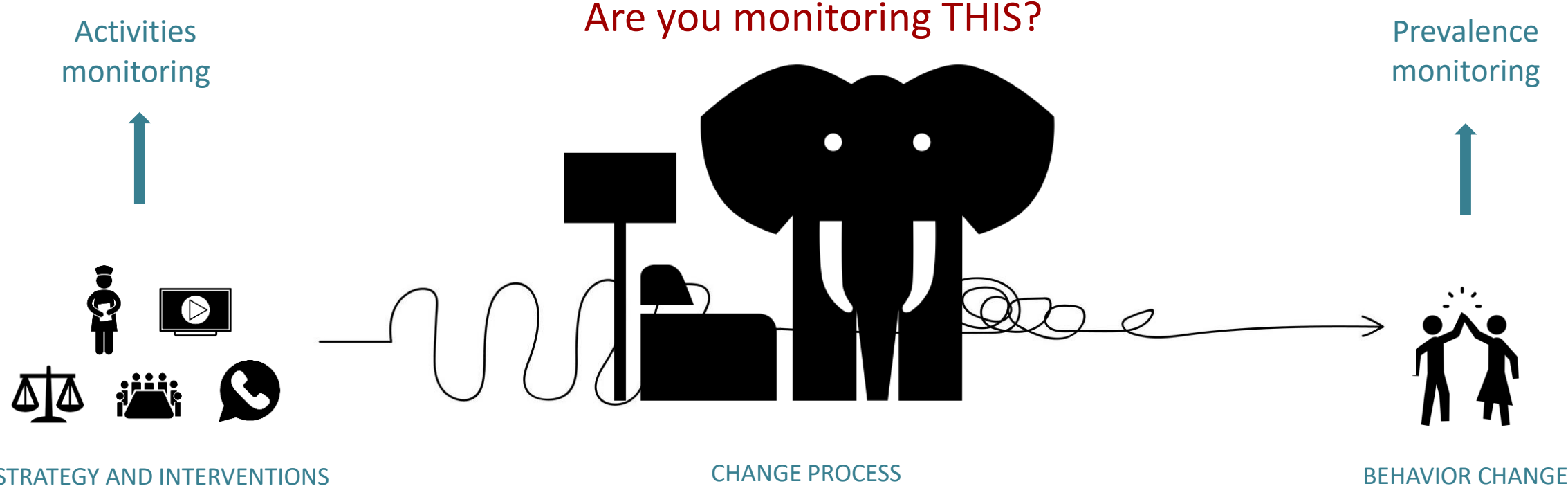
**REINFORCEMENT**

Celebration, praising

Ritualization

Public commitment

# HOW DO WE TRACK PROGRESS?





**I DON'T WANT  
TO DO THINGS  
DIFFERENTLY**



# Measuring Social and Behavioural Drivers of Child Protection Issues

## Guidance Tool

January 2018

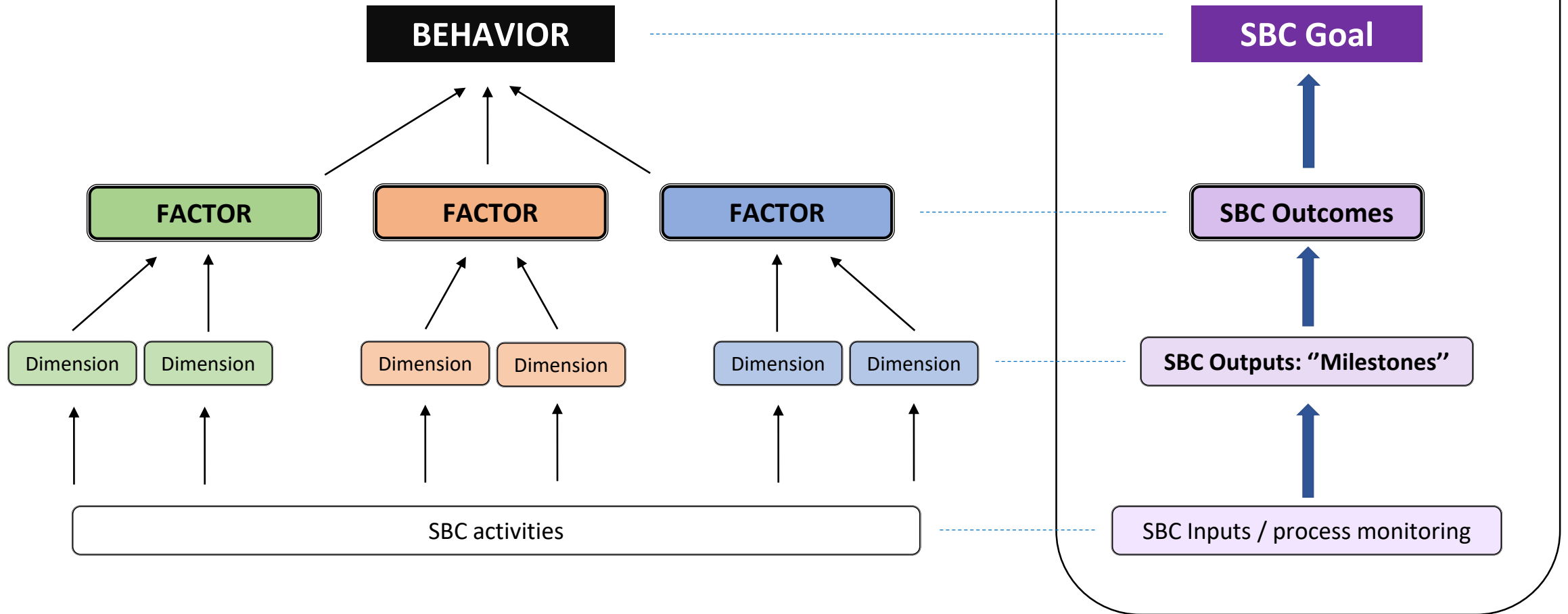
Final Indicators		Level		Indicator	
#	Item #	Concept Measured	Level	Indicator	Indicator
1	1	Behaviour prevalence	Global	% of female respondents who have undergone FGM/C	
2	2	Behaviour prevalence	Global	% of respondents who reported that at least one of their immediate female household members has undergone FGM/C	
3	3	Behaviour prevalence	Global	Type of FGM/C practiced locally according to the respondents, average age and practitioner	
4	4	Behaviour prevalence	Global	% of respondents who report that FGM/C practice has decreased in their community since 2010	
5	5	Attitude - perceived risks	Global	% of respondents who think that their daughters/female household members would avoid all health risks if they do not undergo FGM/C	
6	6	Attitude - perceived risks	Global	% of respondents who think that their daughters/female household members will have less opportunities finding a good husband if they do not undergo FGM/C	
7	7	Attitude - perceived risks	Global	% of respondents who think that their daughters/female household members risk being discriminated against within their community if they do not undergo FGM/C	
8	8	Attitude - perceived risks	Global	% of respondents who feel being seen as bad parents if their daughters/female household members do not undergo FGM/C	
9	9	Attitude	Both Global and JP	% of respondents who think that FGM/C should be discontinued in their community	
10	10	Attitude	Both Global and JP	% of respondents who think that practicing FGM/C on girls/female household members in their family is better than not doing it	
11	11	Attitude	Both Global and JP	% of respondents who hold positive beliefs about FGM/C (composite indicator compiled from other questions)	
12	12	Attitude	Both Global and JP	% of respondents who think that FGM/C is acceptable when practiced by a traditional health provider (from last year)	
13	13	Attitude	Both Global and JP	% of respondents who think that FGM/C is acceptable when practiced by a medical professional (circumciser) - where applicable	
14	14	Attitude - awareness/knowledge	Both Global and JP	% of respondents who have heard of FGM/C	
15	15	Attitude - awareness/knowledge	Both Global and JP	% of respondents who are sure that their sons and/or daughters should be protected from FGM/C	
16	16	Attitude - awareness/knowledge	Both Global and JP	% of respondents who know whether FGM/C is banned by law in their country or not	
17	17	Attitude - beliefs (not also perceived risks)	Both Global and JP	% of respondents who believe that a girl who did not undergo FGM/C is more likely to lose her virginity outside marriage	
18	18	Attitude - values	Both Global and JP	% of respondents who believe that circumcised girls are pure	
19	19	Attitude - values	Both Global and JP	% of respondents who think that practicing FGM/C is a religious requirement	
20	20	Attitude - values	Both Global and JP	% of respondents who think that practicing FGM/C is a traditional cultural practice which is part of their identity	
21	21	Attitude - peer pressure	Both Global and JP	% of circumcised female respondents who reported being at least one health complication (including pregnancy) following the FGM/C procedure	
22	22	Attitude - social norms	Both Global and JP	% of respondents who agree that FGM/C practice is a form of violence against children/girls/women	
23	23	Attitude - media agenda and narrative	Global	% of respondents who report exposure to message about the abandonment of FGM/C practice via TV or radio programs or social media in the last six months/weeks	
24	24	Social influence	Both Global and JP	% of respondents who say the content (member of reference group) matters in deciding about practicing FGM/C on their daughters/female household members	
25	25	Social influence	Both Global and JP	% of respondents who practice FGM/C or let FGM/C be practiced on their daughters/female household members despite personally disagreeing / despite personally wanting to abandon the practice	
26	26	Social influence - reference network's attitudes and practices	Both Global and JP	% of respondents who are member of reference group for either opposing practicing FGM/C or whose opinion matters in deciding about practicing FGM/C on their daughters/female household members	
27	27	Social influence - normative expectations (opposed behaviors)	Both Global and JP	% of respondents who believe that people in their community oppose of FGM/C abandonment	
28	28	Social influence - normative expectations (opposed behaviors)	Both Global and JP	% of respondents who think that more than half the majority of the people in their community oppose from practicing FGM/C on their daughters/female household members	
29	29	Social influence - normative expectations (opposed behaviors)	Global	% of respondents who believe that other members of their community practice FGM/C on their daughters	
30	30	Social influence - empirical expectations (believed typical practices)	Both Global and JP	% of the population who believe that at least half the majority of individuals in their community are practicing FGM/C	
31	31	Social influence - social pressure (norms, attitudes, perceptions) - not also perceived risks	Both Global and JP	% of respondents who can identify someone (person/people) associated with FGM/C abandonment	
32	32	Social influence - social pressure (norms, attitudes, perceptions) - not also perceived risks	Both Global and JP	% of respondents who can identify someone (person/people) associated with FGM/C abandonment	
33	33	Social influence - social pressure (norms, attitudes, perceptions) - not also perceived risks	Both Global and JP	% of respondents who feel confident in their ability to choose not to practice FGM/C despite social pressure	
34	34	Social influence - stigma and discrimination	Both Global and JP	% of respondents who would agree to marry their son to a girl who did not undergo FGM/C	
35	35	Social influence - risk norms	Both Global and JP	% of respondents who report making to their spouse about FGM/C	
36	36	Social influence - risk norms	Both Global and JP	% of respondents who think that non-practicing household members have the first say in decisions related to the practice of FGM/C on their daughters/female household members	
37	37	Social influence - risk norms	Both Global and JP	% of women (15-49 years) who actively agree in making decisions in the household jointly with male household members	
38	38	Social influence - risk norms	Both Global and JP	% of respondents who agree that girls and women have a right to make decisions regarding their own body	
39	39	Social influence - risk norms	Both Global and JP	% of population who hold egalitarian beliefs about men and women (composite indicator from other beliefs)	
40	40	Social influence - risk norms	Both Global and JP	% of respondents who think that a woman's most important role is to take care of the home, take care of the children and cook for the family	
41	41	Social influence - risk norms	Both Global and JP	% of respondents who think that if necessary an uncle, it is more important to obtain consent from their daughters	

28.3	هل تدرى المشاركة فيها أو حضورها في المستقل؟ رمز واحد	امتنع عن الإجابة نعم لا غير متأكد= لا أعرف							
29	وفقاً لك، كم عدد الإباء أو مقدمي الرعاية في مجتمعك فصحتهم/عمازساوا الاضطراب البديل؟ رمز واحد	امتنع عن الإجابة جميعهم معظمهم بعضهم عدد قليل لا أحد							
30	من وجهة نظرك، هل تقديرات الاضطراب البديلة التالية مفيدة أو غير مفيدة: رمز واحد لكل صف	امتنع عن الإجابة	غير متأكد/ لا أعرف	غير مفيدة على الإطلاق	غير مفيدة للغاية	مفيدة إلى حد ما	مفيدة للغاية		
30.1	التناء/ المكافأة على السلوك الجيد.								
30.2	تشجيع الطفل من خلال إعطائه شيئاً آخر للقيام به.								
30.3	أخبار الطفل بالوقف عن السلوك الخاطئ.								
30.4	إبلاغ الطفل عن سبب اعتبار تصرفاته خاطئة.								
30.5	أخذ الأمثلة من الآخرين.								
30.6	منع الطفل من الشيء الذي يحبه (مثل اللعبة).								
30.7	منع الطفل من مغادرة المنزل (أي منعه من الخروج).								
31	هل توافق على العبارات التالية أو ترفضها؟ رمز واحد لكل صف	امتنع عن الإجابة	غير متأكد/ لا يعرف	يرفض بشدة	لم يوافق أبداً	لم يوافق كثيراً	وافق إلى حد ما	وافق بشدة	
31.1	تتناهب تقديرات الاضطراب البديلة مع الأمهات أكثر من الإباء.								
31.2	ومن المقبول أن يستخدم الأب تقديرات الاضطراب البديلة عندما يسيء تصرف أطفالهم.								
31.3	تزيد صعوبة استخدام تقديرات الاضطراب البديلة مع طفل معاق عقلياً أو جسدياً.								
32	من وجهة نظرك: رمز واحد لكل صف	امتنع عن الإجابة	غير متأكد/ لا يعرف	مطلقاً	أحياناً	معظم الوقت	دائماً		
32.1	هل يعد الضرب، أو الهزء أو الصفع، أو الطعم، أو الصق، أو القرمص أو الضرب بالكف بمثابة الطريقة الأكثر فعالية لتأديب الطفل المعاق عقلياً أو جسدياً؟								
32.2	هل يعد الصياح، أو الصراخ، أو التهاق في وجه الطفل، أو مداندته بالأحمق أو الكسول أو بكلمات								



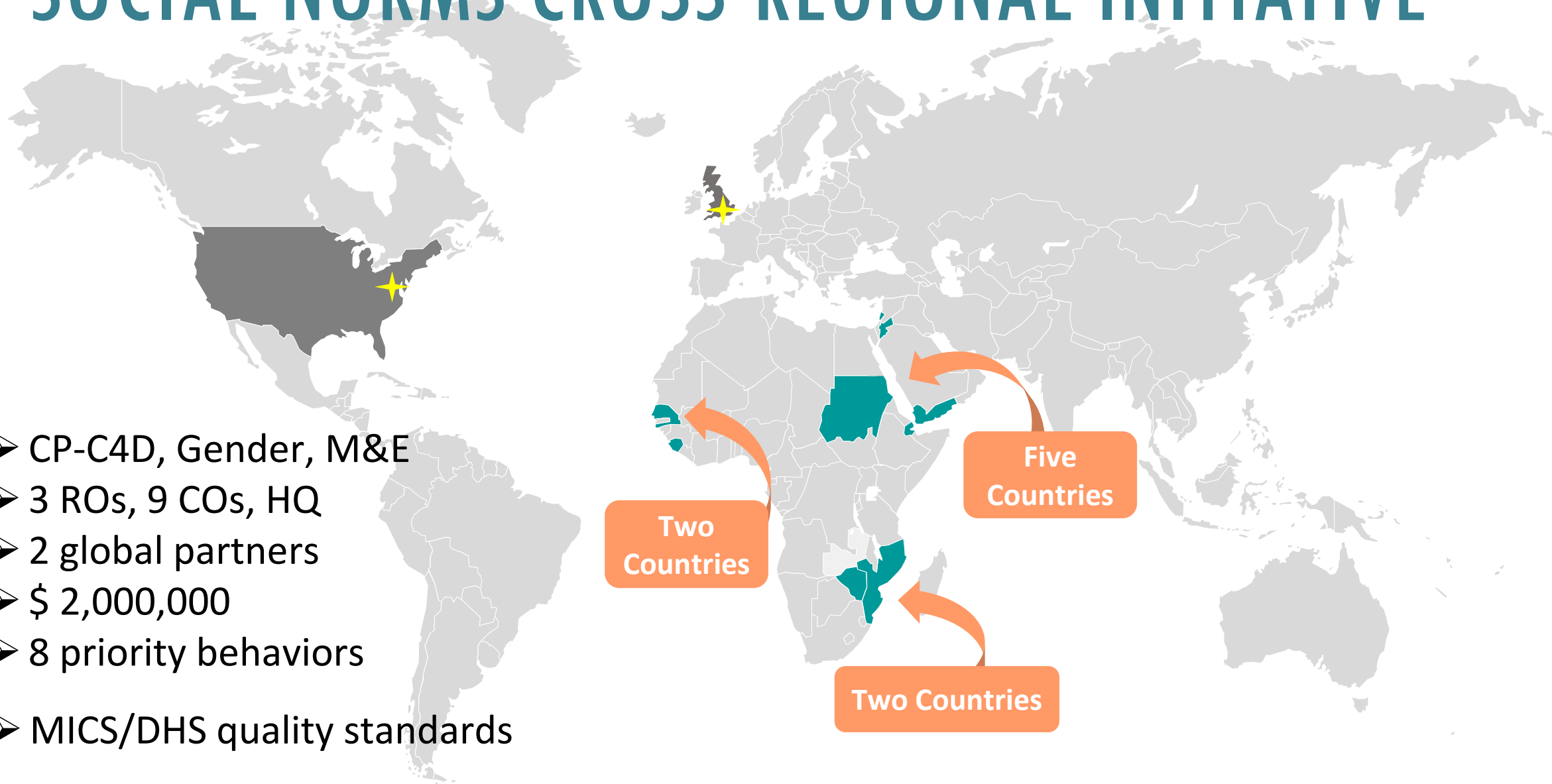
# MEASURING CHANGE

M&E Framework



# SOCIAL NORMS CROSS-REGIONAL INITIATIVE

- CP-C4D, Gender, M&E
- 3 ROs, 9 COs, HQ
- 2 global partners
- \$ 2,000,000
- 8 priority behaviors
- MICS/DHS quality standards



THANK YOU 😊

QUESTIONS?

# THANKS FOR ATTENDING!

Please join our upcoming webinar from the Scale-Up Community:

“Yes We Can! Taking Norms-Shifting Interventions to Scale“

Thursday, December 5<sup>th</sup>, 9:30 – 10:30 am EST

To register: [http://bit.ly/RSVP\\_ScaleUpWebinar](http://bit.ly/RSVP_ScaleUpWebinar)